Manulife

Valid industries and occupations

Use this form to determine the valid industries, occupations, and business types when employment or industry information is required on a Manulife form. You must use one of the options below.

For individuals:
Provide the industry and occupation on the form. Under the Industries section, determine the group that *best* describes the occupation. Under Occupations, go to that Industry's group and determine the occupation that best describes the client's job.

For entities:
Provide the industry and business type on the form. Under the Industries section, determine the group that *best* describes the business. On page 5 under Business types, go to that Industry's group and determine the business type that best describes the entity.

Industries

Agriculture, forestry, mining, or fishing
Arts, entertainment or recreation
Education
Finance or financial services
Government
Healthcare or medical
Hospitality or tourism
Legal or emergency services
Military, armed forces, or navy
Office or management
Retail or services
Sciences or technology
Trades, construction, or manufacturing
Transportation

Occupations

Agriculture, forestry, mining or fishing

Accountant
Administration
Agriculturist or agriculture worker
Analyst
Auditor
Cannabis distribution
Cigarette distribution
Consultant
Customer service
Executive
Farmer (crop)
Farmer (livestock)
Finance
Fisheries worker
Forestry worker
Gas sector worker
Human resources
Hunter
Landscaping worker
Lawyer (associate)
Lawyer (compliance)
Lawyer (corporate)
Management or manager
Marketing
Metals worker
Mining worker
Officer
Oil worker
Owner
Payroll
Persons with disabilities (no prior occupation)
Project manager
Recruitment
Sales
Supervisor
Technology management
Technology support
Trapper

Arts, entertainment, or recreation

Accountant
Actor
Administration
Analyst
Artist
Athlete
Auditor
Author
Broadcaster
Casino employee
Coach
Communications
Conductor
Consultant
Customer service
Dancer
Designer
Editor
Executive
Facility staff (teams, clubs, stadiums)
Film production
Finance
Gallery
Gambling employee
Human resources
Journalist
Lawyer (associate)
Lawyer (compliance)
Lawyer (corporate)
Lottery employee
Management or manager
Marketing
Musician
Officer
Official
Owner
Payroll
Persons with disabilities (no prior occupation)
Photographer
Project manager
Recruitment
Sales
Sports and recreation worker
Supervisor
Technology management
Technology support
Theatre
Trainer
Translator
Writer

Occupations (continued)

Education

Accountant
Administration
Analyst
Archivist
Auditor
Child care
Conservator
Consultant
Counsellor
Curator
Customer service
Daycare
Dean
Executive
Finance
Human resources
Instructor
Lawyer (associate)
Lawyer (compliance)
Lawyer (corporate)
Librarian
Management or manager
Marketing
Officer
Owner
Payroll
Persons with disabilities (no prior occupation)
Principal
Professor
Project manager
Recruitment
Sales
Student
Supervisor
Teacher
Technology management
Technology support

Finance or financial services

Accountant
Actuary
Administration
Agent
Analyst
ATM owner or operator
Auditor
Bank teller
Broker
Consultant
Credit union teller
Customer service
Day trader
Executive
Finance
Financial investor
Financial planner
Human resources
Insurance adjuster
Lawyer (associate)
Lawyer (compliance)
Lawyer (corporate)
Management or manager
Marketing
Mathematician
Money service business worker
Officer
Owner
Payroll
Persons with disabilities (no prior occupation)
Project manager
Recruitment
Sales
Statistician
Supervisor
Technology management
Technology support
Trust teller
Underwriter

Government

Accountant
Administration
Agency executive
Ambassador
Analyst
Auditor
Consultant
Councilor for municipality or region
Crown corporation
Customer service
Deputy minister
Diplomat
Executive
Finance
Human resources
Lawyer (associate)
Lawyer (compliance)
Lawyer (corporate)
Management or manager
Marketing
Mayor
Member of legislature
Officer
Owner
Payroll
Persons with disabilities (no prior occupation)
Policy advisor
Project manager
Recruitment
Sales
Supervisor
Technology management
Technology support

Healthcare or medical

Accountant
Administration
Analyst
Animal Care
Auditor
Consultant
Counsellor
Customer service
Dental occupation
Dentist
Dietician
Doctor – specialist
Doctor (family)
Executive
Finance
Health practitioner – other
Home care worker
Human resources
Lawyer (associate)
Lawyer (compliance)
Lawyer (corporate)
Management or manager
Marketing
Massage – unregistered
Massage – registered
Midwife
Nurse
Nutritionist
Officer
Owner
Payroll
Persons with disabilities (no prior occupation)
Pharmaceutical sales representative
Pharmacist
Project manager
Psychologist
Recruitment
Sales
Social worker
Spa – unregistered
Spa – registered
Supervisor
Technical health occupations
Technology management
Technology support
Therapist
Veterinarian
Veterinary support

Occupations (continued)

Hospitality or tourism

Accountant
Administration
Amusement park
Analyst
Arcade
Auditor
Baker
Butcher
Catering
Chef
Cleaning
Conference planner
Consultant
Cook
Customer service
Event planner
Executive
Facility services
Finance
Food manufacturing
Hotel services worker
Human resources
Janitor
Lawyer (associate)
Lawyer (compliance)
Lawyer (corporate)
Management or manager
Marketing
Officer
Owner
Payroll
Persons with disabilities (no prior occupation)
Project manager
Recruitment
Restaurant worker
Sales
Supervisor
Technology management
Technology support
Tourism
Travel agent

Legal or emergency services

Accountant
Administration
Ambulance
Analyst
Auditor
Consultant
Corrections officer
Customer service
Executive
Finance
Firefighter
Human resources
Investigator
Judge
Justice of the peace
Law clerk
Law enforcement officer
Lawyer (associate)
Lawyer (compliance)
Lawyer (corporate)
Lawyer (partner or with trust account)
Legal assistant
Management or manager
Marketing
Notary public
Officer
Owner
Paralegal
Paramedics
Parole officer
Payroll
Persons with disabilities (no prior occupation)
Project manager
Recruitment
Sales
Security guard
Security installer
Supervisor
Technology management
Technology support

Military, armed forces, or navy

Accountant
Administration
Ammunition worker
Analyst
Arms worker
Auditor
Commissioned officer
Consultant
Customer service
Executive
Finance
Human resources
Lawyer (associate)
Lawyer (compliance)
Lawyer (corporate)
Management or manager
Marketing
Military sales
Non-commissioned member
Officer
Owner
Payroll
Persons with disabilities (no prior occupation)
Project manager
Recruitment
Sales
Senior officer (level 0/1)
Supervisor
Technology management
Technology support
Worker

Office or management

Accountant
Administration
Analyst
Auditor
Consultant
Customer service
Executive
Finance
Human resources
Lawyer (associate)
Lawyer (compliance)
Lawyer (corporate)
Management or manager
Marketing
Officer
Owner
Payroll
Persons with disabilities (no prior occupation)
Project Manager
Recruitment
Sales
Supervisor
Technology management
Technology support

Occupations (continued)

Retail or services

Accountant
Administration
Adult entertainment worker
Analyst
Antique dealer
Art dealer
Auction
Auditor
Bar worker
Beautician
Charity – registered
Charity – unregistered
Collections
Consignment store
Consultant
Convenience store
Cosmetics
Customer service
Executive
Fashion industry worker
Finance
Food employee
Funeral service director
Funeral service worker
Garages
Grocery employee
Hair care
Homemaker (no prior career)
Human resources
Lawyer (associate)
Lawyer (compliance)
Lawyer (corporate)
Liquor store employee
Liquor store owner (non-government)
Logistics worker
Management or manager
Marketing
Nails
Nightclub worker
Non-government organizations
Not-for-profit (non-charity)
Officer
Owner
Parking attendant
Pawn broker
Payroll
Persons with disabilities (no prior occupation)
Precious metals, stones and jewel dealer
Project manager
Real estate agent
Real estate broker
Recoveries
Recruitment
Religious worker
Retail goods store employee
Sales
Supervisor
Supply chain worker
Technology management
Technology support
Telemarketing
Vending machine operator

Sciences or technology

Accountant
Administration
Agriculture
Analyst
Archeology
Auditor
Biology
Chemist
Communicator
Consultant
Customer service
Executive
Finance
Food scientist
Geologist
Human resources
Lawyer (associate)
Lawyer (compliance)
Lawyer (corporate)
Management or manager
Marketing
Multimedia publishing
Officer
Owner
Payroll
Persons with disabilities (no prior occupation)
Physicist
Project manager
Recruitment
Sales
Scientist in natural sciences
Software design
Software developer
Software engineer
Supervisor
Systems analyst
Systems developer
Systems programmer
Technical writer
Technician or technologist
Technology management
Technology support
Web designer

Trades, construction, or manufacturing

Accountant
Administration
Analyst
Architect
Auditor
Building trades
Building trade helper or labourer
Buyer
Consultant
Contractor or supervisor
Customer service
Electrician or apprentice
Engineer
Executive
Factory worker or labourer
Finance
Heavy equipment worker
Human resources
HVAC or apprentice
Lawyer (associate)
Lawyer (compliance)
Lawyer (corporate)
Machinist
Management or manager
Marketing
Mechanic
Officer
Owner
Payroll
Persons with disabilities (no prior occupation)
Planner
Plumber or apprentice
Project manager
Public works maintenance
Recruitment
Recycling collector
Sales
Skilled tradesperson or labourer
Supervisor
Supply chain
Technology management
Technology support
Tool and die
Waste collector
Yard worker

Occupations (continued)

Transportation

Accountant
Administration
Air controller
Airport worker
Analyst
Auditor
Boat dealership
Consultant
Customer service
Driver (truck or bus)
Delivery person or driver
Engineer (rail)
Executive
Finance
Flight attendant
Human resources
Lawyer (associate)
Lawyer (compliance)
Lawyer (corporate)
Limousine
Logistics – domestic
Logistics – international
Machinist
Management or manager
Marketing
Mechanic
Car dealership (new or used)
Officer
Owner
Payroll
Persons with disabilities (no prior occupation)
Pilot (plane)
Plane dealership
Postal worker
Project manager
Recruitment
Sales
Shipping – domestic
Shipping – international
Supervisor
Taxi
Technology management
Technology support
Tool and die
Travel agent
Truck dealership (new or used)
Warehouse – domestic
Warehouse – international

Business types

Agriculture, forestry, mining or fishing

Cannabis distribution
Cigarette distribution
Farming (crop) production or markets
Farming (livestock) production or markets
Fish or seafood production, camps, or markets
Forestry
Gas production
Horticulture
Hunting
Landscaping
Logging
Mining
Oil
Services
Trapping

Arts, entertainment, or recreation

Athletic clubs
Bingo
Casino
Fitness services
Gambling
Lottery
Media production (movie)
Media production (music)
Media production (print)
Media production (television)
Photography
Trainers

Education

Camp
Child care
Day care
Educational institutions
Private learning

Finance or financial Services

ATM
Banking
Currency services
Family holding company
Financial planning
Insurance services
Investment club
Lending services
Money services
Mortgage
Securities
Trust
Trusts (family, personal, or real estate)

Government

Charity – not registered
Charity – registered (includes registered religious groups)
Crown corporation
Government – federal
Government – municipal
Government – provincial
Government agencies
Non-profit - not registered
Public service – federal
Public service – municipal
Public service – provincial
Social services

Healthcare or medical

Laboratory
Massage/spa – registered
Massage/spa – unregistered
Medical care facility
Medical professional services corporation or partnership
Medical supply
Pharmaceutical
Pharmacy
Retirement facility
Services
Testing services

Business types (continued)

Hospitality or tourism

Accommodations
Adult entertainment
Amusement park
Arcade
Bar
Caterer
Event planning and services
Food preparation
Hotel
Massage parlour
Nightclub
Restaurant
Tourism

Legal or emergency services

Emergency services agencies (police, fire, ambulance)
Investigators
Law firm
Legal services
Notary
Security services

Military, armed forces, or navy

Arms
Ammunition
Government – armed forces
Government – military
Government – navy
Military supply

Office or management

Accountant
Administration outsourcing
Administration
Advertising
Auditing
Benefits
Call centres
Cleaning
Clerical
Condominium corporation
Facility management
Financial consulting
Human resources
IT design services
Management services
Marketing
Media
Payroll services
Sales
Telemarketing

Retail or services

Art or antique dealer
Auction
Beautician
Consignment services
Convenience store
Cosmetics
Funeral services
Grocery
Hair care
Liquor store (non-gov't owned and operated)
Nails
Parking garage (non-gov't owned and operated)
Pawn broker
Precious metals, stones and jewels dealer
Real estate agents or brokers
Retail (other)
Retail clothing
Retail electronics
Retail food
Vending machine provider
Wholesale trade – construction
Wholesale trade – general goods
Wholesale trade – manufacturing

Sciences or technology

Laboratories
Research centres
Technology management
Technology support

Trades, construction, or manufacturing

Architects
Building contractor
Construction contractor
Construction suppliers or companies
Engineers
Equipment dealer
Equipment rental
Manufacturer – finished product
Manufacturer – supply chain
Planners
Telecommunications
Tradesperson
Utilities

Transportation

Auto dealership
Boat dealership
Limousine services
Logistics (domestic)
Logistics (international)
Plane dealership
Shipping (domestic)
Shipping (international)
Taxi services
Transportation company (airline)
Transportation company (bus)
Transportation company (railway)
Travel agency
Truck dealership
Warehouse (domestic)
Warehouse (international)